# **Hans Fricke**

### Education

University of St. Gallen, St. Gallen, Switzerland PhD in Economics and Finance	09/2011 - 09/2016	
<ul> <li>Adviser: Michael Lechner, Committee members: Michael Lechner, Eric Bettinger, Francesco Audrino, Beatrix Eugster</li> <li>Thesis: Determinants of Student Success and Student Choices in Higher Education</li> </ul>		
Friedrich Alexander University, Erlangen-Nuremberg, Germany University Diploma Degree (MA equivalent), International Economics	08/2005 - 02/2011	
Universidad de Buenos Aires, Faculty of Economics, Buenos Aires, Argentina Academic exchange	03/2008 - 12/2008	
Research and Professional Experience		
Economist, Marketing Measurement Amazon.com Inc., US	09/2019 - present	
Director of Quantitative Research of the CORE-PACE Research Partnership <i>Policy for Analysis for California Education (PACE)</i> , Stanford University, US	07/2018 - 08/2019	
Postdoctoral Research Affiliate & Director of Research at CEPA Labs Stanford University, Graduate School of Education, US	08/2016 - 06/2018	
Visiting Student Researcher Stanford University, Graduate School of Education, US	03/2015 - 07/2016	
Research Assistant University of St. Gallen, Chair of Econometrics, St. Gallen, Switzerland	06/2011 - 02/2015	
Research Assistant The German Federal Employment Agency's Institute for Employment Research, Nuremberg, Germany	04/2010 - 03/2011	
Consultant and Intern The United Nations Economic Commission for Latin America and the Caribbean, Santiago, Chile	04/2009 - 03/2010	
Affiliations		
Annenberg Institute at Brown, Affiliate Institute of Labor Economics (IZA), Research Affiliate Global Labor Organization (GLO), Research Fellow	2018 – present 2017 – present 2017 – present	

### **Publications in Refereed Journals**

- Kalena Cortes, Hans Fricke, Susanna Loeb, David Song, and Ben York, Forthcoming, "Too little or too much? Actionable Advice in an Early-Childhood Text Messaging Experiment?" *Education Finance and Policy* \*media mention by Education Week
- Hans Fricke, Demetra Kalogrides, and Susanna Loeb, 2018, "It's Too Annoying: Who Drops Out of Educational Text Messaging Programs and Why?" *Economics Letters*, Volume 173, 39-43
- Hans Fricke, 2018, "Tuition Fees, Student Finances, and Student Achievement Evidence from a Differential Raise in Fees," *Journal of Human Capital*, Volume 12, Issue 3, 504-541
- Hans Fricke, Michael Lechner, and Andreas Steinmayr, 2018, "The Effects of Incentives to Exercise on Student Performance on College," *Economics of Education Review*, Volume 66, 14-39
- Hans Fricke, Jeff Grogger, and Andreas Steinmayr, 2018, "Exposure to Academic Fields and College Major Choice," *Economics of Education Review*, Volume 64, 199-213
- Hans Fricke, 2017, "Identification based on Difference-in-Differences Approaches with Multiple Treatments," *Oxford Bulletin of Economics and Statistics*, Volume 79, Issue 3, 426-433
- Hans Fricke and Bernd Süßmuth, 2014, "Growth and Volatility of Tax Revenues in Latin America," *World Development*, Volume 54, 114-238

## Other Publications and Popular Writing

- Hans Fricke, Susanna Loeb, Heather Hough, 2019, "Policy Brief: Measuring School Contributions to Growth in Social-Emotional Learning", Policy Analysis for California Education
- Kalena Cortes and Hans Fricke, 2018, "Text messages to parents can help boost children's reading skills", The Conversation, https://theconversation.com/text-messages-to-parents-can-help-boost-childrens-reading-skills-100306
- Marty West, Hans Fricke, and Libby Pier, 2018, "Policy Brief: Trends in Student Social-Emotional Learning: Evidence From the CORE Districts", Policy Analysis for California Education
- Hans Fricke, Andreas Steinmayr, and Jeff Grogger, 2015, "Attracting students to economics: Evidence from a natural experiment," VoxEU.org, https://voxeu.org/article/attracting-students-economics
- Hans Fricke, Susanne Koch and Peter Kupka, 2012, "Evaluation von Arbeitsmarktpolitik Methoden, Möglichkeiten und Grenzen" ("Evaluation of Labor Market Policy - Methods, Possibilities, and Limits"), in "Arbeitsmarktpolitik in der Sozialen Marktwirtschaft. Vom Arbeitsförderungsgesetz zum Sozialengesetzbuch," Silke Bothfeld, Werner Sesselmeier, and Claudia Bogedan (eds.)

## **Working Papers**

- Kalena Cortes, Hans Fricke, Susanna Loeb, David Song, and Ben York, 2019, "When Behavioral Barriers are Too High or Low How Timing Matters for Parenting Interventions?" NBER Working Paper 25964
- Hans Fricke, Susanna Loeb, Robert Meyer, Andrew Rice, and Libby Pier, 2019, "Stability of School Contributions to Student Social-Emotional Learning Gains" Policy Analysis for California Education Working Paper \*media mention by EdSource
- Marty West, Libby Pier, Hans Fricke, Susanna Loeb, Robert Meyer, and Andrew Rice, 2018, "Trends in Student Social Emotional Learning: Evidence from the CORE Districts", Policy Analysis for California Education Working Paper, revision requested by Education Evaluation and Policy Analysis, \*media mention by LA School Report
- Hans Fricke, Markus Frölich, Martin Huber, and Michael Lechner, 2015, "Endogeneity and Non-Response Bias in Treatment Evaluation: Nonparametric Identification of Causal Effects by Instruments," IZA Discussion Paper 9428, revision requested by Journal of Applied Econometrics

# **Selected Work in Progress**

- "Math is for Girls: The Unequal Effects of Text Messaging to Help Parents Support Early Math Development" with Christopher Doss and Susanna Loeb
- "Do Changes in Student Self-Reported Social-Emotional Learning Predict Changes in Other Student Outcomes?" with Klint Kanopka, Susana Claro, Marty West, and Susanna Loeb

#### **Conference and Seminar Presentations**

American Educational Research Association, Toronto, Canada Association of Education Finance and Policy, Kansas City, US Economics Research Seminar, University of Fribourg, Switzerland Association of Education Finance and Policy, Portland, US GSE Brown Bag Seminar, UC Irvine, Irvine, US Association of Education Finance and Policy, Washington D.C., US Society for Labor Economists, Montreal, Canada Ski and Labor Workshop, Laax, Switzerland Public Policy and Labour Seminar, Aarhus University, Aarhus, Denmark European Association of Labour Economists, Ljubljana, Slovenia Annual Meeting of the German Economic Association, Hamburg, Germany Annual Conference of the International Association for Applied Econometrics, London, UK RWI Research Network Conference "Economics of Education", Berlin, Germany World Congress of the International Economic Association, Dead Sea, Jordan Annual Conference of the Association for Education Finance and Policy, San Antonio, US Ski and Labor Workshop, Laax, Switzerland IV Workshop on Economics of Education, Barcelona, Spain	04/2019 03/2019 10/2018 03/2018 10/2017 03/2017 06/2015 01/2015 01/2015 09/2014 09/2014 06/2014 06/2014 06/2014 03/2014 01/2014 09/2013
IV Workshop on Economics of Education, Barcelona, Spain	09/2013
Spring Meeting of Young Economists, Aarhus, Denmark	05/2013

# **Teaching Experience**

### University of St. Gallen, St. Gallen, Switzerland:

### **Introduction to Stata and Gauss**

Fall 2013 and Fall 2014

Lecturer (graduate level)

Designed, lectured, and graded a six-week course on data analysis and programing in Stata, 30 students

### **Econometrics I**

Fall 2011, Fall 2012, Fall 2013, and Fall 2014

*Teaching Assistant* (graduate level)

Designed, discussed, and graded problem sets, drafted and graded final exam, 30 students

Microeconometrics Spring 2014

Teaching Assistant (graduate level)

Designed and graded problem sets, drafted and graded final exam, 10 students

# **Empirical Economic Research**

Spring 2013 and Spring 2014

Teaching Assistant (undergraduate level)

Discussed and graded problem sets, and graded exams 30 students

# Friedrich Alexander University, Erlangen-Nuremberg, Nuremberg, Germany

Microeconomics Fall 2010

*Teaching Assistant* (undergraduate level) Discussed problem sets, 10 to 20 students

### **Skills**

**Computer**: Stata (proficient), Python (proficient), Latex (proficient), R (intermediate), Eviews (intermediate), SQL (intermediate) **Languages**: German (native), English (fluent), Spanish (high proficiency), French (basics)

## Refereeing

German Economic Review, Empirical Economics, Labour Economics, Education Finance and Policy, Journal of Applied Econometrics, Journal of Human Capital, AERA Open, Sociology of Education, Economics of Education Review, Sustainability, Educational Researcher, Canadian Journal of Higher Education, Archives of Sports Medicine, Journal of Econometrics, American Economic Review, Socio-Economic Planning Sciences, Journal of Human Resources

#### References

### Michael Lechner

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# **Eric Bettinger**

Professor of Education Graduate School of Education Stanford University ebettinger@stanford.edu

# Bernd Süßmuth

Professor of Economics Department of Economics University of Leipzig suessmuth@wifa.uni-leipzig.de

#### Susanna Loeb

Director of the Annenberg Institute Professor of Education and International and Public Affairs Brown University susanna loeb@brown.edu

## **Jeffrey Grogger**

Irving Harris Professor in Urban Policy Harris School of Public Policy University of Chicago jgrogger@uchicago.edu